

AQUIFER OCEAN LLC.



**US Patent # 6,076,364.**

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## Table of Contents

**Executive Summary**

**Mission Statement**

## EXECUTIVE SUMMARY

Aquifer Ocean LLC. A Delaware corporation, will be operating in three major areas:

- 1) Recovering fresh water from arctic, Antarctic and wintry oceans with ships at sea.
- 2) Whole sale source of bulk water for the national and international bottled water market, including the Aquifer Ocean bottled water unit.
- 3) Bulk water delivery into new and existing municipal and industrial water distribution infrastructures.

Recovering fresh water from arctic and Antarctic oceans.  
(Or any ocean when and where nature creates wintry conditions).

The vision of Aquifer Ocean LLC. is to provide state of the art sea going snow makers that make snow out of seawater on wintry oceans.

First of all, our organization will contribute to the solution of the ever increasing need to provide potable water for an ever expanding humanity.

Secondly, we will be able to furnish bulk water delivery into new and existing municipal and industrial water distribution infrastructures that have access to the ocean.

Third, we intend to be a producer and supplier of whole sale bulk water to our own bottled water plants and eventually to the bottled water industry.

Starting with a first bottled water plant in any major port on either coast of North or South America, or in any port, anywhere, that plant will have it's own bulk water supply ship and each additional bottle water plant in any port anywhere will also have it's own designated bulk water supply ship.

The tanker fleets that will provide the world with water will be ships that sail north or south to the frost line and fill themselves with man made snow made from seawater in arctic or Antarctic waters. These ships will melt that snow down to potable snowmelt, haul the water back to shore where it will be pumped into new or existing bottling or water treatment plants for distribution just as now. - It is only a matter of time and a matter of need of course, but this process will cost less than Reverse Osmosis - and does not pollute the near shore oceans with RO concentrate.

Hopefully, in the meantime, the bottled version of this water will become available and create demand and acceptance.

Because eventually every city and every industry in need of a reliable water supply will have to invest in a water tanker or two that will be investments just like municipal water works, only they will float, will be self propelled and will bring back potable snow melt made from ocean snow.

In the US we have built gas and oil pipelines all over the country. Now what we need are water pipelines from northern ports all over the country.

And this can be done anywhere in the world. – And will be done. Somebody has to just take the first step.

## **MISSION STATEMENT**

The mission of Aquifer Ocean LLC is to provide state of the art potable water production while consistently maintaining quality control over all phases of potable water production. From snowmaking to bottling, distribution and delivering to infrastructure terminals.

### **Critical Risks and Opportunities**

Our major strengths lie in the opportunities of our program. Aquifer Ocean LLC will initially be the only service of its kind that can consistently and without running out of the raw material required to produce potable water, deliver water to our own bottling plants in any port that can handle sea going vessels, world wide.

The belief of our organization is that through our experience, capable management, business skills, and motivation we will take advantage of our current opportunities and proceed with success.

Ultimately, with the first bottling plant in production and supplied with bulk water by it's own designated supply ship, our knowledge of sea going snow making, our engineering skills and strategic business planning will help us to keep in touch with future changes in the potable water industry as well as relations in our respective market and markets.

## **Present Situation**

Aquifer Ocean LLC considers itself to be in the startup stage of operations. Even though the owners of the organization have experience in the field, we are totally new to the market.

## **Location**

Not established. Can be any free world port near arctic or Antarctic waters.

## **Capital Equipment**

Aquifer Ocean LLC. does not have any capital equipment , materials or supplies. To become operational Aquifer Ocean LLC will need an ocean going snow maker type vessel such as US patent # 6076364 contemplates and protects.

As a first step to becoming operational Aquifer Ocean LLC intents to deliver a proof of concept demonstration under actual service conditions to establish the fact that snow made from ocean water melts into potable water when the patented process is used as designed and intended.

The proof of concept demonstration can be on a small scale on board a sea going tugboat that has a sea water adapted fire pump and is outfitted for a wintry ocean voyage of about one weeks duration.

## **Products & Services**

Aquifer Ocean LLC will offer products on three levels. The organization's management will handle the day-to-day needs of each function and will coordinate between the shore based HQ and the master or masters of the ship or ships at sea.

For snowmaking at sea management will provide the initial snowmaking expertise until the snow guns can be programmed and automated.

For bulk water delivery to our own first bottled water facility. That facility will be prepared to accept bulk water from our first ship and start bottling half and one liter bottles.

For bottled water whole sale production and distribution management will arrange for new or existing bottled water distributors to buy water in bulk quantities for their own bottling facilities.

For bulk water delivery into water distribution infrastructure management will arrange with municipal and industrial users to provide water unloading terminals to suit their requirements.

## **Objectives**

Aquifer Ocean LLC. will not put the company's long-term financial foundation in jeopardy for short-term success. Growth is a major factor in our company outlook. Our first location in any free world port does not have to be our headquarters throughout the course of our company's future; and we wish to open marketing offices in various locations starting in the third year of operation.

Though our organization will be financially successful by utilizing the three markets of our organization, plans to open other offices will have to be put into place to effectively capture the market place and fulfill our organizational objectives on a national and international level. Most important is financial success; however, it is believed financial success will be achieved by promoting all three areas of our organization.

Aquifer Ocean LLC. has definite objectives in order to fulfill its desire to participate and achieve an ever-growing market share of the exciting industry that it is creating. What follows is a brief summary of the key objectives:

- Penetrate the bottled water market by providing a state of the art source of bulk water on the national and international level.
- Develop employee capabilities to ensure a strong foundation for participation in a rapidly growing company.
- Increase sales and revenue at a rate no less than 5 % per year.
- Capitalize on excellent location opportunities
- Launch the three organizational objectives simultaneously with a ship full of fresh water handing out free water samples to visitors in an initial port of call.
- Maintain tight control of costs, operations, and cash flow through diligent management and automated computer control.
- Beat annual sales projections.

## **Overview of Market**

### Target Market

Snowmaking Ships will be able to deliver water to any port in the world that is equipped to unload water.

Bottled water producers who cannot depend on or who have no land based source of potable water.

Municipal/Industrial markets that need water who are ready to receive water.

### Total Market

All areas on earth where water is now or soon will be becoming scarce. There is reliable information that once a source of water becomes available that source of water is immediately in demand.

Please visit [www.aquifer-ocean.com](http://www.aquifer-ocean.com) for a look at a future system of water supply with world wide application.

Any questions please email me at [aquiferocean@yahoo.com](mailto:aquiferocean@yahoo.com).

Because eventually every city in need of a reliable water supply will have to invest in a water tanker or two that will be just like municipal water works, only they will float, will be self propelled and bring back potable snow melt made from ocean snow.

### Industry Analysis

The potable water industry that derives its raw material from the oceans and converts sea water by reverse osmosis or vacuum evaporation consists of a finite number of basically stand alone public or private facilities mainly in the Middle East. These facilities do not lend themselves to a comparative analysis with the Aquifer Ocean concept since they produce water for an almost desperate market. The costs involved in their operation include subsidiary moneys from business communities and rulers who have to pay for their water whatever it takes to create that water.

### Competitive Analysis

None. Until imitators appear after the first load of water.

## **Management Responsibilities**

Heinz G. Stripp, Etzel R. Stripp and Daniel Chu will be responsible for the daily business operation activities of the company as well as the integration of the 3 areas of operations.

These responsibilities include:

Snow maker ships procurement and lease – back.

Bulk water supplier to our own bottled water facilities.

Bulk water supplier to municipalities and industry.

As soon as financing becomes available a professional business manager will be put in charge of the day to day applications of sound and credible business management that will lead to an IPO.